



# **VA/DoD**

# **Joint Market Opportunities**

# **and VA's Joint Venture**

# **Working Group**

---

Mr. Ken Cox  
Director, DoD/VA Program Coordination Office  
VA/DoD 2007 Joint Venture Conference



# VA/DoD Joint Market Opportunities

---

- Goal
  - Co-locate/Co-manage Selected DoD/VA Facilities Where Demand and Economy of Scale Can Be Optimized
- Objective
  - Maintain or Increase Access
  - Reduce Infrastructure
  - Improve Efficiency
  - Increase Returns to Scale
  - Strengthen Provider Practices and Quality
  - Mitigate Impact of Deployment



# VA/DoD Joint Market Opportunities

---

- Assess DoD/VA Market Areas Based on:
  - Facility Distribution and Proximity
  - Geographic Considerations
  - Capital Investment Planned
  - Existing Relationship
  - Beneficiary Distribution
  - Availability of/or Access to Services
  - Significant Service Area Overlaps and/or
  - Duplication of Services and Efforts



# VA/DoD Joint Market Opportunities

---

- Factors:
  - Impact of Deployments on Current Operations
  - Distribution of Facilities and Services
  - Clinical Capabilities by Service Template
  - Current Inter-Service/Departmental Sharing and Affiliations
  - Current Civilian Sector Affiliations and Sharing Arrangements
  - Workloads and Operating Costs



# VA/DoD Joint Market Opportunities

---

- Factors (continued):
  - Performance against Relevant Utilization Benchmarks (Access, Quality, Costs)
  - Facility Capacity and Current Utilization
  - Other Considerations



# VA/DoD Joint Market Opportunities

---



- In-Place Federal Facilities/Joint Operations
  - North Chicago; Las Vegas; Anchorage; Honolulu; Albuquerque; Key West; El Paso; Fairfield, CA (Travis AFB)
- Existing/Planned/Under Review Co-locations
  - Charleston, SC; Fort Sill, OK; Pensacola, FL; Eglin AFB, FL; Beaufort, SC; Camp Pendleton; Fort Belvoir; Keesler-Biloxi; Denver
- Multi-Service Market Potential
  - Charleston; San Antonio; NCA; Tidewater; Puget Sound; Fort Bragg/Pope; Fort Jackson/Shaw



# VA/DoD Joint Market Opportunities

---

- Near-Term 6-18 Month Assessment for Joint Operation
  - Charleston - VA Medical Center in Large Multi-Service Market. No Inpatient MTF and Dispersed DoD Clinics. May Be USC/VA/DoD Partnership Potential
  - El Paso - Geographically Isolated, Mature Joint Venture with VA Clinic Imbedded in Army Medical Center



# VA/DoD Joint Market Opportunities

---

- Near-Term 6-18 Month Assessment for Joint Operation (continued)
  - Pensacola - New Joint Ambulatory Clinic under Construction Near Naval Hospital
  - Honolulu - Existing Joint Venture. Only Federal Facility in Hawaii. VA Clinic Is Next to Tripler AMC. DoD/VA Collaborate in Pacific Area of Responsibility
- Mid-Term 2-5 Year: All Multi-Service Markets